

June 14, 1965

Commissioners' Court met in regular session. Bids for Fuel, oil and accessories for period of July 1st, through December 31, 1965 were opened. Motion was made by Bryant Holmes and seconded by M. L. Langford to accept Gulf Oil Corp. for fuel and oils. Bids of Gulf Oil Corp. and Long Motor Co. accepted for tires, tubes and accessories. Motion carried. Copy of bids with minutes.

_____	<i>Bryant Holmes</i>
<i>Jim Shortage</i>	<i>M. L. Langford</i>

*ad Hackler*

# Gulf Oil Corporation

TYLER SALES AREA

J. D. Stokes  
SALES MANAGER

P. O. Box 990  
Tyler, Texas

County of Upshur  
Gilmer, Texas

Gentlemen:

In Compliance with your request, we are pleased to furnish you the following prices to cover your requirements of petroleum products for a period of six months commencing July 1, 1965 and continuing through December 31, 1965.

- GOOD GULF GASOLINE: For tankwagon delivery to your storage at a price of 11.00¢ per gallon, plus applicable taxes.
- GULF NO-NOX GASOLINE: For tankwagon delivery to your storage at a price of 14.80¢ per gallon, plus applicable taxes.
- GULF #2 DIESEL FUEL: For tankwagon delivery to your storage at a price of 10.95¢ per gallon, plus applicable taxes.
- ALL AUTOMOTIVE OILS: For delivery to you at our Contract Price Schedule - Consumer (attached) in effect date and time of delivery, plus applicable taxes.
- ALL AUTOMOTIVE GREASES: For delivery at our Contract Price Schedule-Consumer (attached) in effect, date and time of delivery, plus applicable taxes.

The above prices are firm for the period indicated. Our terms on tankwagon deliveries of gasoline and diesel fuel are Net 30 Days. Our terms on deliveries of oils and greases are 1% 10 Days, Net 30 Days.

We wish to take this opportunity of thanking you for the business you have given us in the past as it has certainly been a pleasure to serve you. We hope to have the pleasure of continuing to serve you with our quality products.

If the above prices are agreeable, please indicate your acceptance in the space provided below, retain the original letter for your file, return the other two signed copies for our further handling.

Yours very truly,

GULF OIL CORPORATION

*J. D. Stokes*

J.D. Stokes, Sales Manager

Attach:

ACCEPTED

DATE

cc. Richard Sorrells, Distributor -- Gilmer, Texas



UNLESS OTHERWISE STATED IN THE OFFER SAID OFFER IS MADE SUBJECT TO THE FOLLOWING CONDITIONS

- A ALL PRICES QUANTITIES COMMODITIES AND DELIVERY SCHEDULES ARE INVITATIONS TO TRADE ONLY AND MAY BE WITHDRAWN AT ANY TIME PRIOR TO SIGNATURES OF BOTH PARTIES TO SELLER'S FORMAL CONTRACT
- B ALL PRICE QUOTATIONS ARE MADE WITH THE UNDERSTANDING THAT THERE SHALL BE ADDED TO THE PRICE SPECIFIED AND THAT THE PURCHASER WILL ASSUME AND PAY ANY AND ALL INTERNAL REVENUE WAR REVENUE CHARGES INSPECTION FEES AND/OR ANY OTHER TAX THAT MAY NOW OR HEREAFTER BE IMPOSED BY THE FEDERAL GOVERNMENT OR BY ANY STATE COUNTY OR MUNICIPALITY OR BY ANY GOVERNMENTAL AUTHORITY UPON THE PRODUCTS COVERED BY THIS QUOTATION OR UPON THE PRODUCT CONTAINERS - OR, IN RESPECT TO THE IMPORTATION EXPORTATION PRODUCTION MANUFACTURE SALE USE DISTRIBUTION OR TRANSPORTATION THEREOF OR ON ANY FEATURE THEREOF OR OF THIS QUOTATION UNLESS PURCHASER SHALL FURNISH APPROPRIATE COMPLETELY EXECUTED EXEMPTION CERTIFICATE IN ACCORDANCE WITH THE LAWS AND REGULATIONS IMPOSED BY ANY SUCH GOVERNMENTAL AUTHORITY IN EFFECT AT THE TIME OF SALE BUT SHOULD SAID EXEMPTION BE DENIED ALL SUCH TAXES SHALL THEN BE PAID BY PURCHASER
- C TERMS OF PAYMENT IF OTHER THAN CASH ARE IN ALL CASES DEPENDENT UPON ESTABLISHMENT OF FINANCIAL RESPONSIBILITY
- D ANY AGREEMENT RESULTING FROM THIS QUOTATION SHALL BE DEEMED TO CONTAIN THE FOLLOWING PROVISION  
 IN THE EVENT PERFORMANCE BY EITHER PARTY IS AFFECTED BY STRIKE FIRE RIOT WAR ACT OF GOD GOVERNMENTAL REGULATIONS OR GOVERNMENTAL REQUESTS OR REQUISITIONS FOR NATIONAL DEFENSE VOLUNTARY ALLOCATION OF SUPPLIES OR OTHER PURPOSES OR FAILURE OR SHORTAGE OF RAILWAY PIPELINE OR VESSEL SERVICE NORMALLY AVAILABLE TO EITHER PARTY HERETO OR BREAKDOWN OF OR INJURY TO OR SHORTAGE IN FACILITIES USED FOR THE PRODUCTION REFINING OR TRANSPORTATION OF THE PRODUCTS DESCRIBED HEREIN OR OF THE CRUDE OIL OR OTHER RAW MATERIAL FROM WHICH THEY ARE MADE OR ANY OTHER CAUSE BEYOND THE REASONABLE CONTROL OF THE PARTIES HERETO OR EITHER OF THEM WHETHER SIMILAR TO OR DISSIMILAR FROM THE ENUMERATED CAUSES THE SUFFERING PARTY MAY AT ITS HIS OR THEIR OPTION SUSPEND OR TERMINATE THE PERFORMANCE OF SUCH AGREEMENT IN WHOLE OR IN PART AND NO LIABILITY FOR DAMAGES SHALL ATTACH AGAINST EITHER PARTY ON ACCOUNT THEREOF SELLER SHALL NOT BE REQUIRED TO MAKE UP ANY DELIVERIES OMITTED ON ACCOUNT OF ANY SUCH CAUSES

FILED  
 1965 JUN 14 AM 10 38  
 CLERK, BRUSH COUNTY

GULF 3820-9



CONTRACT PRICE SCHEDULE  
CONSUMER



AUTOMOTIVE LUBRICATING OILS & GREASES

Effective on and after November 1, 1963—Subject to change without notice.

REVISED JANUARY 1, 1965

AUTOMOTIVE LUBRICATING OILS	Prices Per Gallon Exclusive of Tax						Miscellaneous Carton Prices Exclusive of Tax
	24/1-Qt. Cans	6/4-Qt. Cans	55-Gal RSD	55-Gal NRSD	16-Gal NRSD	5-Gal. Closed Top Pail	
GULFPRIDE SINGLE-G (10W/30)	\$1.67	\$1.63	\$1.46				\$1.69
GULFPRIDE MOTOR—10W, 20/20W 30	1.31	1.27	1.10				1.33
GULFPRIDE H.D.—40, 50	1.23		1.02				
GULFPRIDE MARINE H.D.—20/20W, 30, 40	1.42		1.21				1.44
GULFPRIDE OUTBOARD MOTOR OIL			1.02				\$3.34 24/1-qt. Plus btl. 5.40 48/1/2-pt. Cans
GULFPRIDE AVIATION OIL A-D—20W/40, 50, 60*	1.20		.99				
GULF AIRCRAFT ENGINE OIL—30**, 40, 50, 60	1.04	.99	.83	.91			
GULFLUBE MOTOR OIL—10W, 20/20W, 30, 40, 50†	1.02		.76	.84		1.02	1.04
GULFLUBE MOTOR OIL H.D.—10W/30, 20W/40.			.85				
GULFLUBE MOTOR OIL H.D.—10W, 20/20W, 30, 40, 50	1.05		.80	.88		1.05	
GULF SUPER DUTY MOTOR OIL—10W, 20/20W, 30, 40	1.20		.99	1.07		1.20	
GULF DIESELUBE H.D.—10W, 20/20W, 30, 40, 50			.65	.73		.86	
GULF H.D. OIL SUB-ZERO			1.40				
SAPPHIRE SUPREME MOTOR OIL—10W, 20/20W, 30, 40, 50†	.80		.59	.67		.80	\$2.64 2/2-gal Reel can
GULF NO-RUST ENGINE OIL—GRADES 1, 2 & 3			.95	1.03		1.16	
GULF VALVETOP OIL			1.16	1.24		1.32	\$4.20 24/1-pt. Cans
GULF FLUID TORQUE OIL—A & B			.64	.72			
GULF FLUID TORQUE OIL B-2				.82		1.07	
GULF AUTOMATIC TRANSMISSION FLUID, Type A (Suffix A)	1.44		1.28		1.41	1.44	
GULF MULTI-PURPOSE GEAR LUBRICANT—80, 90, 140			1.22		1.35	1.38	
GULF TRANSGEAR LUBRICANT E.P.—90, 140			1.09	1.17	1.22	1.30	
GULF TRANSMISSION OIL—90, 140, 250			.75	.83	.88	.96	
GULF OUTBOARD HYPOID GEAR OIL							\$3.72 12/8-oz. Tubes
CRANKCASE CLEANING OIL***			.45				

+GULFLUBE MOTOR OIL 50—not available in 24/1-qt cans  
†SAPPHIRE SUPREME MOTOR OIL 50—available in 55-gallon drums only

\*GULFPRIDE AVIATION OIL A-D 60—available in 55-gallon drums only.  
\*\*GULF AIRCRAFT ENGINE OIL 30—not available in 6/4-qt cans

AUTOMOTIVE GREASES Prices Exclusive of Tax	Drum Prices		35-lb Pail		6/5-lb Cans		Cartridges	
	400 lb NRSD Per Pound	120 lb NRSD Per Pound	Per Pound	Per Pail	Per Pound	Per Carton	10/145-oz	60/145-oz
GULFLEX "A" (Multi-Purpose Grease)	\$ .18	\$ .195	\$ .21	\$ 7.35				
GULFLEX MOLY	.28	.295	.31	10.85				
GULFCROWN E P SPECIAL GREASE							\$8.15	
(T) GULF TRANSMISSION LUBRICANT—90, 140		.13	.145	5.07				
GULF 4097 H D GREASE	.155	.17	.185	6.47				
GULF EZ LOAD GREASE CARTRIDGE—(Contains Gulflex "A" Multi-Purpose Grease)							\$2.75	\$15.00
(T) GULF HYPOID GEAR LUBRICANT A P T—80, 90, 140	.17	.185	.20	7.00				
GULF ALL-PURPOSE FARM GREASE		.17	.185	6.47	\$ .20	\$6.00		
GULF COTTON PICKER SPINDLE GREASE		\$1.79	2.02	7.87				
GULF TRACK ROLLER GREASE AC	.21	.22	.25	8.75				

§GULF HYPOID A P T 80—Not packed in 400 lb NRS Drums  
†Price of \$.169 applies when delivered in minimum lots of 4/120 lb Drums

DELIVERY DISCOUNTS  
AUTOMOTIVE OILS  
AND GREASES

DELIVERY DISCOUNTS—Delivery discounts apply to total quantity of Automotive Lubricating Oils and Automotive Greases (8 pounds equal one gallon) actually delivered at any one time to any one destination. VAN TRUCKLOAD, CARLOAD, TRANSPORT TRUCK AND TANK CAR QUANTITY DISCOUNTS APPLY IN ADDITION TO THE 2499 GALLON DELIVERY DISCOUNT—See provisions below and on reverse side

Under 60 gals.	None
60/119 gals.	2¢
120/249 gals.	4¢
250/349 gals.	6¢
350/499 gals.	7¢
500/999 gals.	8¢
1000/2499 gals.	9¢

\*\*\*CRANKCASE CLEANING OIL—Net and not subject to delivery discounts Van Truckload, and Carload discounts do apply  
(T) Federal Tax to be added

The above prices apply in Gulf's Marketing Territory, i.e. the nearest Gulf warehouse, where adequate stocks of each product are carried, with truck delivery along Gulf's regular currently established truck routes. Products are available only in those packages for which prices are shown. Cartons, Packages and Drums sold in full original packages only

THE ABOVE PRICES DO NOT INCLUDE TAX. TAX TO BE ADDED WHERE APPLICABLE. TAX AND FREIGHT NOT SUBJECT TO ANY DISCOUNT. SEE PROVISIONS ON REVERSE SIDE.

GULF 4287

PROVISIONS

**STOCKS**—It is not always possible to have immediately available all grades in all types of packages at a particular warehouse, although an earnest endeavor is made to maintain as complete stocks as conditions permit

**VAN TRUCKLOAD, CARLOAD, TRANSPORT TRUCK AND TANK CAR QUANTITY DISCOUNTS**—Additional discounts on Automotive Lubricating Oils and Automotive Greases listed herein will be allowed within Gulf's marketing territory on direct shipments from Gulf's Refineries or Terminals to destination as follows

**FOR VAN TRUCKLOAD SHIPMENT**

- 3¢ per gallon on Lubricating Oils and 0.375¢ per pound on Greases for shipment in minimum shipping weight quantities specified by Federal or State regulations for van truckloads, but not less than 2500 gallons
- 4¢ per gallon on Lubricating Oils and 0.50¢ per pound on Greases for shipment in van truckload lots of not less than 4000 gallons

**FOR CARLOAD RAIL SHIPMENT (4000 GALLONS MINIMUM)**

- 3¢ per gallon on Lubricating Oils and 0.375¢ per pound on Greases for stop-off in transit carload rail shipments consigned to two or three destinations
- 4¢ per gallon on Lubricating Oils and 0.50¢ per pound on Greases for rail shipment in carload lots consigned to one destination

Carloading must meet Government regulations.  
8-pounds of Grease equal 1-gallon

**FOR TRANSPORT TRUCK AND TANK CAR SHIPMENT:**

From Gulf's plants at Port Arthur, Texas, Philadelphia, Pa., Charleston, S. C.; Gulfport (Staten Island), N. Y., and McKees Rocks, Pa.

6¢ per gallon below Carload RSD price on Automotive Oils  
Tank car loading must meet Government regulations.

**TAXES**—(T) These Greases are subject to Federal Tax

Federal Tax on Lubricating Oils and on taxable Greases in effect on date of delivery is to be added to net price. This Federal Tax as of the date of this schedule was 6.0¢ per gallon on Lubricating Oils and 0.75¢ per pound on taxable Greases

Other Taxes As no provision is made in Seller's prices to cover sales taxes, etc.—all applicable taxes are to be added where legal to do so

**TERMS OF PAYMENT**—1% discount for cash or payment within 10 days, net 30 days from date of shipment. No discount applicable to taxes or drum deposits

**NON-RETURNABLE STEEL DRUMS**

Prices in NRSD shown on reverse side are for shipment in non-returnable steel drums which become the property of the PURCHASER and are not returnable for credit

**RETURNABLE STEEL DRUMS**

All returnable steel drums remain the property of the SELLER and are loaned for transportation purposes only. PURCHASER is to take good care of all of SELLER'S returnable steel drums loaned to PURCHASER and to empty and return drums promptly with gaskets and plugs in place, and not to permit anything other than original contents to be placed in said drums

**SCHEDULE OF DRUM DEPOSITS**

The following deposit on each returnable steel drum is required at time of shipment. Drum deposit charge is not subject to discount. The drum deposit charge is subject to change at any time

55 Gal Style A Steel Drums, painted . . . . . \$6.00 each

Upon failure to return the empty drum in good condition within a reasonable time, the deposit will be retained in settlement for the value of the drum and the expense incident to the loan of same

**RETURN OF DEPOSIT ON RETURNABLE STEEL DRUMS**

Upon the prompt return of SELLER'S returnable steel drums to the proper Gulf terminal or bulk plant in good condition, and subject to the regulations of the SELLER then in effect covering return of deposit, the amount deposited will be credited at the above schedule subject to the following deductions for damage

Lost or missing plugs . . . . . 20¢ each  
Charges for repairing badly dented conditions . . . . . 50¢ per drum and up

Drums damaged beyond normal repair should not be returned for credit or refund of deposit. Drums returned for credit and upon inspection found unusable, will be charged back against the account at the above schedule.

SELLER reserves the option to reject for credit any drums in which any materials other than the original contents have been placed, and if credited, to charge back such drums against the account at the above schedule

**RETURN OF RETURNABLE STEEL DRUMS**

Returnable steel drums returned in full carload lots should be returned direct to the Gulf terminal from which they were shipped or as directed.

Returnable steel drums returned in less carload lots should be returned either by truck or rail freight to nearest Gulf warehouse as instructed by Gulf Representative

4287 (BACK)